

Define Solutions

COMPANY PROFILE 2026

Business Resilience & Compliance Advisors

Managing risk. Enabling growth.

One partner for resilience, compliance and growth

Since 2008, Define Solutions has helped organisations manage risk, meet regulatory requirements and grow with confidence.

We bring cybersecurity, data protection, AI governance, business continuity, ESG and funding expertise together under one integrated approach, so compliance becomes part of the business, not a separate project.

18

years of experience

650+

organisations have trusted us

2,000

projects delivered

1,300

management systems certified

Challenges we help leadership teams solve



New regulatory obligations

NIS2, DORA, GDPR, the EU AI Act and sector rules, without losing focus on the business.



Growing cyber risk

Threats evolving faster than internal controls, people and processes.



AI without rules

AI tools already in use, with no clear governance, policies or accountability.



Growth that outpaces structure

Reliance on key people instead of systems, and gaps in continuity and crisis readiness.

Seven areas of expertise



01

Business Resilience & Governance

Business continuity, crisis readiness, risk management, organisational design.



02

Cybersecurity & Information Protection

ISO 27001, NIS2, DORA, PCI DSS and vCISO services.



03

Compliance & Regulatory Frameworks

GDPR, compliance audits and ISO certification readiness.



04

Sustainability & ESG

ESG strategy, frameworks and sustainability reporting.



05

Digital Trust & AI Governance

EU AI Act, ISO 42001 and responsible AI adoption.



06

Business Strategy & Funding

Business plans and funding programmes (Development Law, NSRF/ESPA).



07

Defense Sector

Specialised advisory for defence-sector organisations and suppliers.

Most clients start with one area and expand as their needs grow.

Senior roles as a service



vCISO as a Service

An experienced security leader for your organisation, without a full-time hire.



DPO as a Service

Data Protection Officer support for GDPR compliance and day-to-day privacy matters.



AI Officer as a Service

Governance, policies and oversight for the safe and compliant use of AI.



Gap analysis

Readiness assessments for ISO certification, NIS2 and AI compliance.



Compliance oversight audit

An independent view of where you stand and what to fix first.



Training & awareness

Online awareness programmes and executive training.

How we work

We start from your business goals, not from a checklist.



What makes us different



An integrated view

Cyber, compliance, AI, privacy and continuity are connected. We manage them as one framework.



Award-winning expertise

Six-time winners at the Cyber Security Awards, with 100+ information security and compliance projects.



Proven track record

650+ clients, 2,000 projects and €80M in funding secured for client projects.



A trusted ecosystem

Experience across private and public sector, and partnerships with leading cybersecurity vendors.



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